



**Ikigwulu
Enterprises
Limited**

General Supplies and Distribution

Company profile

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Company Profile

Ikigwulu Enterprises Limited is one of the best private sector suppliers of goods and services in Nairobi and its environs. It was founded in 2015 and is recognized as one of the most reliable enterprises in this industry.

Mission:

To ensure clients and prospective clients are supplied with the best quality goods and services as per the client's specifications and on timely basis.

Vision:

To become the leading supplier of goods and services in East African Community.

Qualities:

Transparency, honesty, accountability and integrity.

Products and Services outline

a) Division 1 - Goods

1. Office (general) stationaries
2. Timber - Including office furniture and fittings
3. Computers and Computer accessories
4. Imported electronics - Including solar products
5. Alcoholic beverages - wines and spirits
6. Imported garments - Including uniforms
7. Building and construction materials
8. Motor spare parts and related accessories including tyre services

b) Division 2 - Services

1. I.T support
2. Plumbing works
3. Transportation - Heavy motor vehicle (FH and trailers)

Division 1 - Tangible Goods.

1. Office (general) stationaries

We listen, we care, and we continue to uphold our long standing tradition of not only meeting but exceeding our customer's expectations. We offer a broad range of furniture and specialise in designing complete office systems for your specific needs. We also remain in step with changes in our marketplace.

We like to believe that we do things differently. We treat our customers differently, as individuals, catering for their individual needs while striving to contain costs.

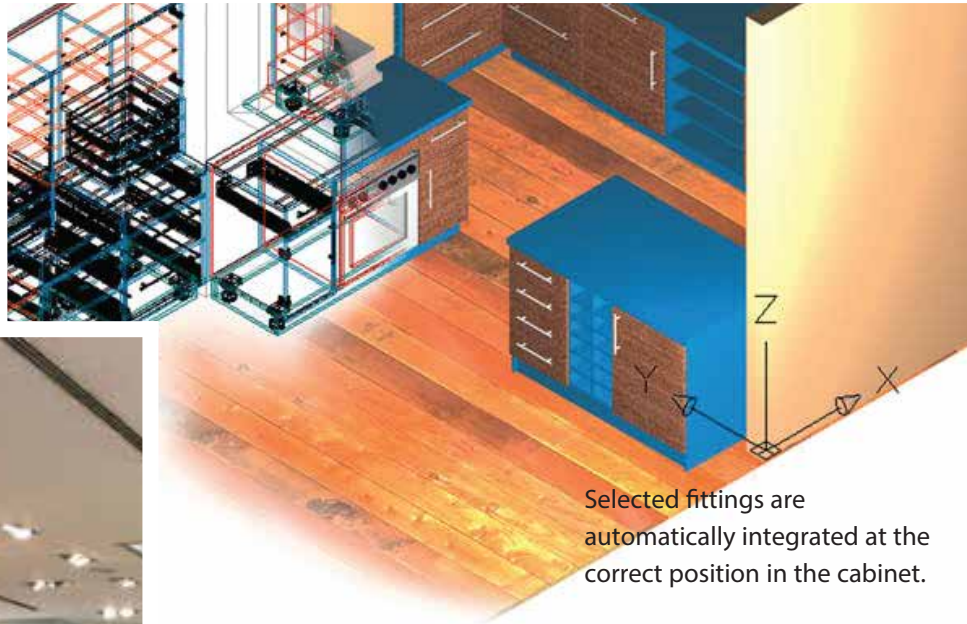
To us, customer focus covers everything from product quality to prompt delivery, after-sales service, professional expertise and advice.



2. Timber - Including furniture and fittings

The following are some of the investment opportunities we revolve around, in the wood and wood products sector:

- i) Manufacture of high quality household furniture. Demand for quality furniture is high both in the local and the regional markets.
- ii) Economic utilization of such waste as sawdust, wood shaves and small pieces of timber.
- iii) Design and production of knock down school desks, office desks and chairs, shelves, boards etc.



3. Computers and computer accessories

i) **HARDWARE**

- Desktops
- Laptops
- Hard disk
- Servers
- Flash disks
- PABx
- Scanners
- Keyboards /mice
- Printers

ii) SOFTWARE

- Server Operating System
- PC Operating System
- Accounting Softwares
- Security Softwares
- Creative Suite
- Point of Sale/ PABX Solutions
- Burning Softwares
- Android/IOS based applications
- Flash based applications



4. Imported electronics - Including solar products

We create a complete solar experience for every energy need from powering and remotely managing indigent and disconnected communities with our utility-based management system, to providing turnkey renewable energy solutions for the agricultural, residential and commercial sectors throughout Nairobi and Kenya as a whole, working with various associates, Ikigwulu Enterprises Ltd has an energy solution to suite your every need.

When working with solar systems and appliances, you will be making real and measurable positive change for the planet and transforming the profitability and branding credentials of your business, thereby gaining a competitive edge by showing your commitment to sustainability and the ability to adapt to climate change.

Ikgwulu Enterprises Ltd's dedicated commercial solar solutions team will carefully examine your energy profile and work within your financial goals to present the most appropriate and optimal commercial solar powered offerings available with ongoing support.

Services :

1. Commercial Solar Solutions
2. Residential Solar Solutions
3. Utility based Solar Energy Solutions
4. Agricultural Solar Solutions

For more details, please make a visit to our offices or contact us using the address in this profile.



5. Alcoholic beverages - Wines and Spirits

We are passionate distributors of LEGAL iconic beer, both local and international as well as wines and spirits brands that consumers love. If you have taken a moment in life to unwind with a bottle of beer, toast with a glass of wine, or celebrate with a cocktail, chances are that you have shared that moment with most (if not all) the Brands we have in stock. A few shown below.

We are firmly committed to distributing, advertising, and promoting our products in a responsible manner. We strongly support efforts to eliminate underage consumption of beverage alcohol and drunk driving. Our social responsibility efforts are focused in three areas that impact the general public as a whole : our own practices, our community outreach, and advocating our beliefs.

Those occasions are why we are in business - to enhance life experiences and events for a world of diverse consumers, to provide quality and long term value to our shareholders and customers.

Our vision when it comes to alcoholic drinks is to elevate life with every glass raised.

Cheers.



6. Imported assorted garments - Including uniforms

Established in the year 2015, Ikigwulu Enterprises Ltd has acquired a reliable name engaged in exporting and supplying of an exhaustive collection of knitted and woven fashion garments ranging from embroidered t-shirts, long sleeve t-shirts, jogging suits, boys wear, girls wear, ladies wear and mens wear. Every member of our organization aims at serving renowned corporate clients and world famous brands. To achieve the said objective we direct all our endeavors to understand the exacting requirements of our clients and to deliver them with an assortment that meets their due expectations. With a perspective to offer our clients with the best of garments, we have strived to diligently work on developing newer and innovative styles in designing our gamut.

We have blended the traditional and contemporary designs in our range, with an aim to create a universal appeal for our versatile range of garments. Our partners, have been a great source of motivation as it is owing to their valuable guidance and mentorship that we are able to conduct our business on ethical and fair grounds. Constant endeavors from our end have helped us earn a competitive advantage in this ever changing market.

Though the positive growth rates through the years, the industry does not represent the clustering potentials, since the actors work independently and not willing to develop processes and designs. Lack of supply basis, skills in various business aspects such as marketing, design, human management, technical skills on textiles, make difficult the upgrade of industry in the short-run.

Actors of this industry seem to be reluctant to cooperate and upgrade, since the OPT production is profitable and non-risky for them, given the umbrella company in the foreign countries covering all the marketing, distribution, financial and design aspects of the production.

The existing situation shows little optimistic perspective in this industry. There is no clear strategy on both the private and government side, for determining future path of industry development. The vision remains "just surviving".

As stated by economists in developed countries, new products based on local tradition, would give a new face to the textile and garment industry in Kenya. For the moment, no business actors were identified that would be willing to embark in the design and production of unique products, develop marketing strategies and invest in human resources development in design and management.

We, at Ikigwulu Enterprises Ltd, are working towards covering these issues in the bid to out-perform current producers and suppliers in the textile industry.

Join us, and let us make it happen.



Garments and Apparels we offer

1. Home Furnishings
2. Ladies T-Shirts & Tops
3. Mens T-Shirts
4. Mens Wear
5. Ladies Wear
6. Girls Wear
7. Work Clothes
8. Bedsheet & Pillows
9. Shopping Bags
10. Apparels
11. Kids Wear
12. Women's Clothing,Apparel & Garments

13. Men's Clothing,Apparel & Garments
14. Childrens Wear
15. Sports Wear
16. Mens Shirt
17. Ladies Shirt
18. Ladies Night Suits
19. Stylish Dresses
20. Mens Clothing
21. Mens Apparels
22. Mens Garments
23. Ladies Garments



7. Building and construction materials - Including related services

Ikigwulu Enterprises Ltd recognizes that it is the ability to adapt that makes a business successful as it incorporates the heritage and experience of major construction brands to provide a fully integrated service in the following sectors:

- a) Building
- b) Civil Engineering
- c) Facilities
- d) Technology

At the beginning of 2015, Ikigwulu Enterprises Ltd reorganised its operating activities by consolidating them within Construction. This reorganisation has culminated in the integration of East Africa leading construction brands to provide added value, whilst maintaining the same level of service and geographical coverage that our clients have come to expect. Ikigwulu Enterprises Ltd retains a strong position thanks to its balance sheet and cash holdings.

It remains vitally important that we maintain our drive to be efficient in everything we do and be ready to adapt to economic and market trends. Financial strength combined with the ability to act quickly gives us the advantage of being able to face the future with confidence, despite the current economic circumstances.

Ikigwulu Enterprises Ltd undertakes large and small-scale complex earthworks and drainage projects. The services offered include:

- Highways
- New railways
- Landfill
- Land improvement and remediation
- Soft landscaping
- Commercial development





8. Motor spare parts and related accessories including tyre services

We mainly deal in import and re-export of auto parts. We continuously strive to source new products of high quality and extremely competitive prices to satisfy our wide range of customers through out the entire region of east and Central Africa. We value the present relationship with our customers, we are also keen in exploring new markets and building fruitful relationships with new customers.

Our suppliers are leading manufacturers and our product range is all makes of modern vehicles. Our large imports and re-exports enable us to achieve pricing advantages by leveraging our total sales.

Furthermore we are more strict with the supervision of the products and are willing to meet every requirement from our customers. We believe good quality with competitive prices will lead to success in business.

Our entire product range is fabricated using premium quality basic material, which is procured from reliable and trusted vendors. Further, we also offer effective after-sales support by rendering efficient servicing services, which has garnered us the trust of our clients. Some of the highlighted features of our products range are as follows:

- Robust design
- Durable finish standards
- Hassle free functioning
- Dimensional accurate
- Longer service life
- Ease of installation

Further, our warehousing unit also facilitates safe storage. We have set up a logistics unit which comprises of a high standard office & administration that ensures delivery of consignments at the clients' door step within the given time period.

We owe our success and recognition to our diligent team of experts. They have a firm commitment towards providing a flawless range of car parts and accessories and meeting client's specifications in a precise manner. These professionals are hired only after thoroughly checking their domain expertise. Our team encompasses the following:

- Engineers
- Designers
- Technicians
- Quality controllers
- Warehouse & packaging experts
- Logistics personnel
- Sales & marketing executives

Being a quality conscious organization, we undertake quality measures at all levels of the production process. The team of quality controllers performs inspection checks right from the stage of procurement of basic material till the final dispatch of the products.

All these experts work as a combined force to ensure a streamlined production process. The sales and marketing executives have maintained a wide distribution network. Further, with the assistance of our logistics personnel, we efficiently deliver our products at our clients' specified address in a timely manner. Besides, we are also involved in conducting regular training sessions to keep our workforce abreast with the latest manufacturing techniques and upcoming market demands.

We procure premium quality material from reliable and trusted vendors only. Furthermore, we also check the end products against the following well defined parameters:

- Durable finish standards
- Functioning
- Design
- Dimensional accuracy

All the finished products standing tall on these parameters are passed on to the dispatch unit and rest stand rejected. Our organization believes in rendering maximum client satisfaction in order to establish long lasting relationships. Keeping up to our commitment, we follow ethical business practices and maintain complete transparency in our business dealings.



Division 2 - Services offered

1. I.T support

Ikigwulu Enterprises Limited provides the consultation concern about ICT to partners, corporates and proprietors in every sector of the IT community.

We have a team of highly experienced professionals who are conversant with trouble shooting computers, Network infrastructure and peripheral equipment. Our prices for this service are very competitive and our response time is one of the fastest.

Are you planning to acquire new system? Talk to us and we shall guide you through the process to ensure that you end up with a reliable systems solution that will meet your needs.

We also design databases for our clients based on their unique needs. We use both proprietary software like ORACLE, MySQL, MS SQL and Open Source Software products like PostGre, and InnoDB. Our Databases are lightweight and optimized to provide the best performance.

Databases are commonly used to store bodies of data which are too large to be managed on paper or through simple spreadsheets. Most businesses use databases for accounts, inventory, personnel, and other record keeping purposes.

Efficient Technical support is critical to smooth IT operations. We have a strong Technical Support team with experience to resolve those IT issues that keeps on recurring. Our Technical Support Engineers are well versed with these common and uncommon issues.

We provide IT solutions to businesses, institutions, government bodies among others. Over the years, we have managed to remain competitive as a result of our continued commitment to source the best products at the most competitive prices, both locally and internationally.

In an industry where timing is everything, information and communications technology equipment (ICT) manufacturers face a myriad of challenges in designing products that address the rapidly changing needs of their customers. We provide a fully integrated solution for worldwide compliance and market access.

Every business needs some kind of phone system and any vendor can sell you phones that ring. Clients choose Ikigwulu Enterprises Ltd because our business phone systems and services are not only reliable and affordable, but they also help business owners and managers sell, service, and collaborate with ease. Whether you prefer to deploy an on-premises solution or one that's hosted completely in the cloud, Ikigwulu Enterprises Ltd makes it easy to do business with us.



2. Plumbing works

Ikigwulu Enterprises Ltd is a Kenyan based company that specializes in Mechanical, Electrical and Plumbing (MEP) building services, operating since the year 2015. From the very beginning we adopted a unique approach towards our clients, catering to their specific needs and delivering upon their expectations. Behind the name Ikigwulu Enterprises Ltd stands an experienced and professional team that works together to deliver and maintain the highest standards of MEP services.

Our highly qualified and technically competent managers, engineers and technicians, allow us to capture a sizable share of the market. We are currently executing a number of projects in different premises of commercial, residential and industrial type.

We strive to deliver the highest standards of MEP installation, carefully paying attention to our client's ideas, collaborating in the development of the right scope of work. We develop a unique approach towards each client and each project is a never ending responsibility for us. Our commitment, as well as the commitment of our partners and clients, has contributed to the impressive accomplishments of the company.

In a relatively short span of time, we completed a great number of projects and we continue to work on even more upcoming projects that vary in complexity, size and value. And regardless of the size, we commit all we have to every project we work on. It is all about our clients!

Ikigwulu Enterprises Ltd undertakes all kinds of Mechanical, Electrical and Plumbing works for the following premises: *Villas / Hotel Apartments / Warehouses / Factories / Hospitals / Residential Buildings / Commercial Buildings & Offices / Labour Accommodation / Shopping Malls & Centres.*

Guided by our vision, we strive to become one of the leading and most reliable MEP contracting companies in Eastern and Central Africa, continuously conforming to our ever-growing professional and ethical demeanor as well as quality assurance standards to earn the privilege of being your Contractor of choice.

We, at Ikigwulu Enterprises Ltd vow that we shall deliver high-quality, cost-effective works on schedule and enhance our client's satisfaction through continuous improvement of our business practices in terms of safety, quality, services, delivery as well as environmental protection.

Plumbing services include :

- a) Hot & Cold water Supply system
- b) Water Filtration System
- c) Irrigation System
- d) Swimming Pool
- e) Drainage
- f) Sanitation
- g) Rain Water
- h) Sewage Treatment
- i) LPG/NG System



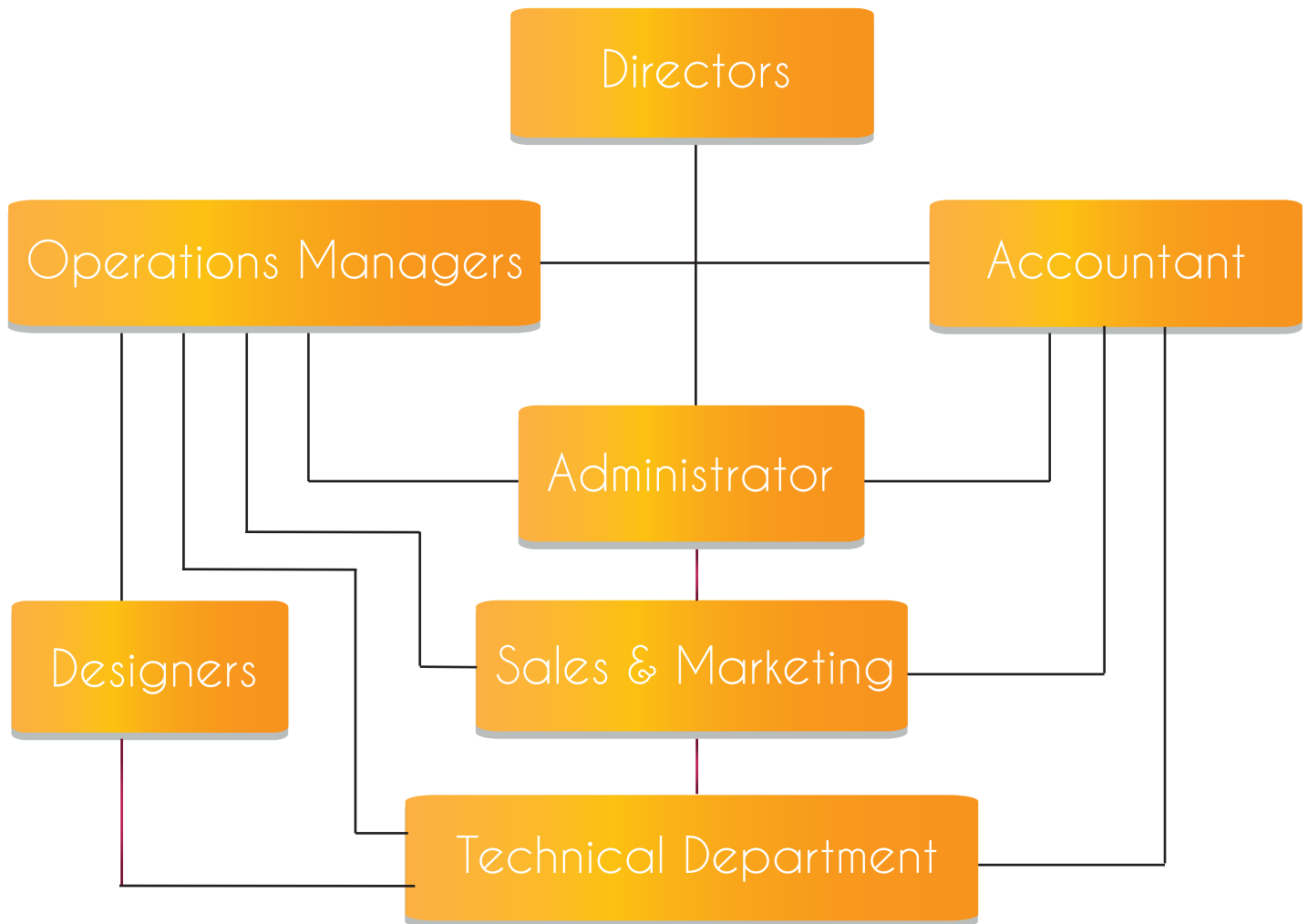
3. Transportation - Heavy motor vehicle (FH and trailers)

Ikigwulu Enterprises Ltd Transportattion division started in 2015 after identifying the benefits that current customers could get by leasing Vehicles instead of buying. We have partnered with Large Corporate, Heavy motor vehicle - Truck Distributors (FH and Trailers), Banks & Financial institutions International Schools., resulting to a fleet of over 300 vehicles from available for business.

With our professionals and trusted, competent staff at hand, Ikigwulu Enterprises Ltd has had 3 very successful years on the roads of Kenya and neighbouring countries. This wealth of experience enables us to be our clients advisor on the model of vehicle suitable for their needs as well as handling any motoring challenges within the fleet.



Organization Structure

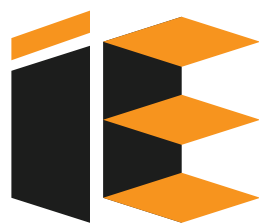




We look forward
to a mutually beneficial
relationship in the next
foreseeable future.



Thank you.



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